

# Supporting your team in change

# **Description**

This training will introduce you to the key steps and behaviors to adopt as a manager to succeed in supporting change. Thanks to it, you will be able to carry out a complete analysis of the problems linked to change and to accompany them.

#### Niveau

Intermédiaire

#### **Course Content**

# Representations of change

- Know the different sociological approaches
- The systemic approach needed for change
- · Unstable balance: homeostasis
- The different types of behavior in the face of change: welcoming and controlling your own reactions
- The origins of resistance to change
- · Questioning and the grieving process: identifying the brakes and contradictions
- The representation of change: a filter question
- Attitude towards change: change followed or change experienced
- Identify the key actors of change and identify their position: allies, torn apart, indifferent, opponents
- · Potential losses and gains, real or assumed

#### Adapting to change

- Identify the different types of behavior over time: shock, questioning, re-mobilization, commitment
- · Adapting behaviors and attitudes: between adaptation and reaction. Find possible "hidden gifts"
- Establish the cost / benefit balance of the change for its employees
- · Analyze the stressors in change
- Understand the challenges and key stages of personal development: self-knowledge, self-confidence and self-confidence

## Giving meaning and motivating change

- Using change as a factor for progress
- Build a message that gives a clear vision of change
- Clarify the objectives of the change. Help the other to this clarification
- Know how to trigger change and motivate around change
- Motivate by finding the positive function. Building on the flaws of the old system
- Develop the positive thoughts of your employees
- Understanding the filters that pollute interpersonal communication

## Communicating around change

- Share your ideas
- Implement fertile communication. Share the change and make it attractive to all
- Know the basic principles of communication. Positive communication
- Identify barriers to communication



- Active listening: a communication tool for change. Posture and techniques
- How to organize a participatory meeting? The four strong points to prepare it
- How to conduct a meeting to gain acceptance for the change?
- Master the key steps to lead a participatory meeting
- · Rely on leaders. Identify actors and act

## Support change

- · Knowing the three determining criteria for committing or not to change
- Understand the effect of everyone's change
- · Management anticipation and planning of change
- Identify the change project in order to better support it
- Identify the six key stages of change management: from ownership to management
- Build your communication plan: objectives and means implemented
- The "small steps" policy: defining micro-steps allowing rapid results to be obtained
- Regulate emotions
- · Mastering the steering tools for managers
- Establish the change dashboard
- Detect any anomalies and drifts
- Practicing local management: individual and collective support

## Lab / Exercises

- Situation
- Work in group
- · Work on lived situations
- Feedback from experiences

#### **Documentation**

Digital coursware included

#### Participant profiles

- Managers
- Team Leaders

#### **Prerequisites**

• Have followed the training: "The Fundamentals of team management" or have equivalent knowledge

### **Objectives**

- Understanding human representations and behaviors in the face of change
- · Giving meaning to change to lift team blockages
- Use facilitating communication techniques
- · Support employees in the various stages of change

# **Classroom Registration Price (CHF)**

1300

**Virtual Classroom Registration Price (CHF)** 

1300

**Duration (in Days)** 

2

#### Reference



TEAM-CHG