

Description

This two-day training is a tool for handling conversations when expectations are violated, commitments are broken and inappropriate behaviour.

Niveau Fondamental Course Content

· What accountability discussion to hold

- Pick the right level
 - Explore consequences and intention
- Be prepared
 - Master your thoughts and feelings
 - Look at the six sources of influence

• Start an accountability discussion

- Build safety
- Describe the gap
- Listen to understand and ask questions

Help others want to take action

- Make the right behaviour motivating
- Explore natural consequences
- Match method and circumstances

When others face ability barriers

- Jointly explore root causes
- Allow others to come up with workable solutions
- Stay focused and flexible
 - Create trust
 - If other problems emerge, decide how to deal with them
 - Respond appropriately when others become emotional
- Agree on a plan and follow-up
 - Decide who does what by when
 - Follow-up

Lab / Exercises

- Active and experiential learning methods with role plays and practical exercises to contextualise learning and make it relevant to their job
- Combination of group work and individual reflexion to raise self-awareness
- · Models and techniques to help people get the most of this learning experience
- Personalised feedback

Documentation

• Digital courseware included

Participant profiles



- Managers
- Directors

Prerequisites

• No prerequisites

Objectives

- Raise and address sensitive issues
- Take charge of yourself and initiate the conversation
- Stay focus and maintain the dialogue
- Skilfully respond when your interlocutor becomes defensive
- · Acquire skills to help your colleagues change attitudes

Classroom Registration Price (CHF) 1300

Virtual Classroom Registration Price (CHF) 1300 Duration (in Days) 2 Reference TEAM-CVS