

SAP S/4HANA – Overview, Sales and Purchasing management

Description

This official 11-day SAP S/4HANA combines the three following courses:

- [Overview – S4H00](#)
- [Sourcing and Procurement – S4500](#) (exam included)
- [Sales – S4600](#) (exam included)

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Course Content

SAP S/4HANA - Overview (2 Days) **Module 01: SAP S/4HANA Overview**

- Describing SAP S/4HANA

Module 02: Navigation

- Using SAP Fiori
- Using the SAP Business Client — Optional
- Using SAP Logon (GUI)

Module 03: System-Wide Concepts

- Describing Organizational Units
- Describing Master Data Concepts

Module 04: Logistics

- Using Purchase-to-Pay Processing
- Using Plan-to-Produce Processing
- Using Order-to-Cash Processing

Module 05: Accounting

- Using Financial Accounting (FI)
- Using Management Accounting (CO)

Module 06: Human Capital Management (HCM) and SAP SuccessFactors

- Using SAP ERP HCM and SAP SuccessFactors

Module 07: Embedded Analytics

- Using Embedded Analytics

Module 08: SAP Activate and Best Practices

- Describing SAP Activate and Best Practices

Module 09: SAP Services

- Accessing SAP Services

SAP S/4HANA - Sourcing and Procurement *(3 day training, 1 day e-learning and 0.5 day for the certification)*

Module 01: Navigation in SAP S/4HANA

- Identifying the SAP Fiori User Experience
- Working with the SAP GUI

Module 02: Processes and Enterprise Structure in Procurement

- Delineating Procurement Processes
- Identifying the Organizational Units in Procurement

Module 03: Plain Procurement Process

- Creating a Purchase Order
- Posting a Goods Receipt
- Entering an Invoice

Module 04: Master Data in Procurement

- Maintaining Business Partner Master Data
- Maintaining Material Master Data
- Maintaining Purchasing Info Record
- Analyzing Material Valuation

Module 05: Stock Material Compared with Consumable Material

- Comparing Procurement Processes for Stock and Consumption
- Creating a Purchase Requisition
- Creating a Purchase Order with Reference to a Purchase Requisition
- Entering Valuated and Non-Valuated Goods Receipts

Module 06: Self-Service Requisition

- Performing a Self-Service Process
- Confirming a Goods Receipt

Module 07: Advanced Transactions in Procurement

- Maintaining a Purchasing Contract
- Creating a Purchase Requisition with Source Determination
- Using Advanced Transactions for Purchase Order Creation
- Using the Advanced Transaction for Goods Receipt
- Using the Advanced Transaction for Invoice Verification

Module 08: Automated Procurement Process

- Running Materials Requirements Planning
- Generating Purchase Orders Automatically
- Creating Invoices Automatically Using Evaluated Receipt Settlement

Module 09: Reporting and Analytics

- Using Analytical Apps
- Using the Procurement Overview App

Module 10: Certification

- Exam SAP Certified Application Associate - SAP S/4HANA Sourcing and Procurement (C_TS452)

SAP S/4HANA - Sales (3 day training, 1 day e-learning and 0.5 day for the certification) **Module 01: Navigation with SAP Fiori**

- Identifying Key Features of SAP Fiori

Module 02: Enterprise Structures

- Identifying Enterprise Structures in SAP S/4HANA Sales

Module 03: Overview of Sales Processes

- Executing SAP S/4HANA Sales Processes
- Processing Sales Documents
- Processing Outbound Deliveries
- Shipping Goods
- Processing Billing Documents

Module 04: Master Data

- Maintaining Business Partner Master Data
- Maintaining Material Master Data
- Maintaining Customer-Material Info Records
- Maintaining Condition Master Data for Pricing
- Explaining Additional Master Data Topics

Module 05: Automatic Data Determination and Scheduling

- Analyzing the Results of Automatic Data Determination
- Analyzing the Results of Delivery and Transportation Scheduling

Module 06: Availability Check

- Performing an Availability Check – Basics
- Performing an Availability Check – Further Topics

Module 07: Collective Processing

- Executing Collective Processing

Module 08: Additional Processes in Sales

- Using Presales Documents
- Executing Make-to-Order Production
- Selling Service Products

Module 09: Complaints Processing

- Creating Credit Memo Requests
- Cancelling Billing Documents
- Creating Returns

Module 10: Monitoring and Sales Analytics

- Utilizing the Sales Order Fulfillment App
- Managing Sales Plans
- Using Analytical Apps

Module 11: Certification

- Exam SAP Certified Application Associate - SAP S/4HANA Sales (C_TS462)

Documentation

- Digital courseware included

Exam

- This training prepares you for the SAP Certified Application Associate - SAP S/4HANA Sourcing and Procurement (C_TS452) and SAP Certified Application Associate - SAP S/4HANA Sales (C_TS462) exam included in the course price.

Participant profiles

- Purchasing and inventory managers
- Project managers
- People in charge of business processes

Prerequisites

- No prerequisites

Objectives

- Acquire the necessary skills to use the basic functions of the procurement process
- Use the basic functions of purchasing, inventory management, invoice control, handling of inventory items and consumer items, service management, and customer service
- To be certified "SAP Certified Application Associate - SAP S/4HANA Sourcing and Procurement"
- To be certified "SAP Certified Application Associate - SAP S/4HANA Sales"

Classroom Registration Price (CHF)

7950

Virtual Classroom Registration Price (CHF)

7950

Duration (in Days)

11

Reference

SAP40-VEN